

Trusco Nakayama Corporation Fiscal Year Ending December 2025 Monthly sales results

(Non-consolidated) Net sales by sales segment

(Unit: million yen, %)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Factory route	2026	16,735												16,735
	2025	15,793												15,793
	YoY change	+ 6.0												+ 6.0
	Plan ratio	+ 1.6												+ 1.6
e-business route	2026	6,785												6,785
	2025	5,707												5,707
	YoY change	+ 18.9												+ 18.9
	Plan ratio	+ 5.4												+ 5.4
Home center route	2026	2,043												2,043
	2025	2,131												2,131
	YoY change	△ 4.1												△ 4.1
	Plan ratio	△ 8.1												△ 8.1
Overseas route	2026	221												221
	2025	183												183
	YoY change	+ 20.9												+ 20.9
	Plan ratio	+ 22.5												+ 22.5
[Total]	2026	25,786												25,786
	2025	23,815												23,815
	YoY change	+ 8.3												+ 8.3
	Plan ratio	+ 1.9												+ 1.9

Number of business days	Days	19	18	21	21	18	22	22	20	19	21	19	22	242
	YoY change	+ 0	+ 0	+ 1	+ 0	△ 2	+ 1	+ 0	+ 0	△ 1	△ 1	+ 1	+ 0	△ 1

Net sales per day

(Unit: million yen, %)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	2026	1,357												1,357
	2025	1,253												1,253
	YoY change	+ 8.3												+ 8.3

(Non-consolidated) Net sales results by department and comparison with the same month of the previous year

(Unit: million yen, %)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Cutting tools	2026	783												783
	2025	702												702
	YoY change	+ 11.5												+ 11.5
Production processing tools	2026	1,875												1,875
	2025	1,810												1,810
	YoY change	+ 3.6												+ 3.6
Construction Supplies	2026	3,043												3,043
	2025	2,852												2,852
	YoY change	+ 6.7												+ 6.7
Work Supplies	2026	4,674												4,674
	2025	4,382												4,382
	YoY change	+ 6.7												+ 6.7
Hand tools	2026	4,354												4,354
	2025	4,119												4,119
	YoY change	+ 5.7												+ 5.7
Environmental safety Supplies	2026	4,838												4,838
	2025	4,416												4,416
	YoY change	+ 9.6												+ 9.6
Logistics/StorageSupplies	2026	2,434												2,434
	2025	2,319												2,319
	YoY change	+ 5.0												+ 5.0
LaboratorySupplies	2026	1,000												1,000
	2025	949												949
	YoY change	+ 5.4												+ 5.4
Office Supplies/ Storages	2026	2,616												2,616
	2025	2,134												2,134
	YoY change	+ 22.6												+ 22.6
Other Products	2026	163												163
	2025	128												128
	YoY change	+ 27.5												+ 27.5
[Total]	2026	25,786												25,786
	2025	23,815												23,815
	YoY change	+ 8.3												+ 8.3

※Since the December 2022 fiscal year, we have applied the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29) and related standards.